

Headline Sponsor:



TUESDAY, NOVEMBER 27TH

12:30 pm	Golf Scramble - Sponsored by Malouf	Tranquilo Golf Club
1:00 pm	Retail Store Tour - City Furniture	Bus Leaves from Front Circle
4:30-6:30 pm	Registration - Sponsored by Dallas Market Center	Grand Ballroom Foyer
6:30-7:30 pm	Networking Cocktail Reception - Sponsored by Serta	King Meadow
7:30 pm	Dinner - Sponsored by ServeCo	Grand Ballroom East/Central

WEDNESDAY, NOVEMBER 28TH

7:15-8:15 am*	Breakfast - Sponsored by Abbyson	Palm Ballroom
8:15-8:30 am*	Welcome - Bill McLoughlin, Furniture Today	Grand Ballroom East/Central
8:30-9:30 am	OPENING KEYNOTE - Sponsored by MicroD Former Major General Vincent E. Boles had operational responsibilities during the Iraq surge and is an expert on leadership and leading in times of stress. He will share insights on how “leadership” differs from “management” and why that difference matters.	Grand Ballroom East/Central
9:30-10:30 am	LEADERSHIP SESSION: Retail CEO Panel - Leadership in a Changing Retail Universe This peer-to-peer panel, led by Haverty’s CEO Clarence Smith , will discuss the most critical issues facing furniture retailers today—from merchandising to technology, and human resources to generational change. - Irv Blumkin, Nebraska Furniture Mart - Keith Koenig, City Furniture - Brian Woods, Jerome’s Furniture	
10:30-11:00 am	Networking Break - Sponsored by Progressive Leasing	Grand Ballroom West & Foyer
11:00 am-12:30 pm	MERCHANDISING SESSIONS: Holistic Retail Sponsored by Blueport Commerce The future of retail is holistic, combining elements of education, entertainment and commerce in ways that integrate seamlessly with the diverse lifestyles and shopping preferences of today’s tech-savvy consumers. As diverse in application and execution as consumers themselves, this emerging model recognizes that there is no commerce without connection.	Grand Ballroom East/Central
11:00 am	BURROW: A Fresh Take on Bricks 'n Clicks - Stephen Kuhl, Burrow	
11:30 am	HOUZZ: Using Technology to Connect Content to Commerce - Liza Hausman, Houzz	
12:00 pm	MODSY: Where Design, Inspiration and Technology Meet - Alessandra Wood, Mody	
12:30-1:45 pm	Lunch - Sponsored by Target Data	Palm Ballroom

WEDNESDAY, NOVEMBER 28TH CONT'D

- 1:45-2:30 pm **LEADERSHIP SESSION** Grand Ballroom East/Central
Leading on Your Feet: The Art & Science of Leadership Through Improvisation
TedX speaker **Andrew Tarvin** is funny, engaging and delivers highly actionable presentations. He will talk about leading in a disrupted universe. He'll look at workplace issues, generational change and the changing business environment and offer strategies for leaders to address them.
- 2:30-3:00 pm **Networking Break - Sponsored by Progressive Leasing** Grand Ballroom West & Foyer
- 3:00-3:45 pm **LEADERSHIP SESSION: *Leadership in a Distracted, Multi-Generational Workplace***
Today's workplace has been forever changed by technology and social media. How do you deal with workers who are addicted to their phones? How do you get the most out of people when they're being pulled in so many directions? Regardless of the generational makeup of your workforce, **Danny Kim** is a Millennial who will cut through the distraction to offer answers to these questions and more.
- 3:45-4:30 pm **LEADERSHIP SESSION: *Human Resource Best Practices and Forward Looking Strategies***
No retailer in the industry is growing faster than Bob's Discount Furniture. Early this fall, they announced plans to enter two new markets. They are the experts when it comes to finding, training and keeping talented people, and they are using innovative technologies and unique social media tools to do it. **Joe Genduso**, director of management development, and **Victor Herrera**, new store recruiting manager, will share their expertise on how to recruit, train and retain the best employees and will share the secrets of their success exclusively with this audience.
- 4:30-6:30 pm **Networking/Free Time**
- 6:30-7:30 pm **Networking Cocktail Reception - Sponsored by Agio** King Meadow
- 7:30-9:30 pm **Awards Dinner - Sponsored by Genesis Credit** Grand Ballroom East/Central
- 9:30 pm-until **After Party - Sponsored by TD Partnership Programs** Capa- 17th Floor

THURSDAY, NOVEMBER 29TH

- 7:30-8:30 am **Breakfast - Sponsored by UNITERs** Palm Ballroom
- 8:30-9:15 am **LEADERSHIP SESSION: *The Art of Creating Great Leaders*** Grand East/Central
Our most important objective as leaders—regardless of if you lead a department, association or a company—is to create the next generation of leaders. It is a big and critically important responsibility to ensure long-term viability of your business. How can we effectively execute that in a manner that is respectful and energizing to the team? **Lorri Kelley** will articulate why it is important to make this a focus and how to successfully execute it.
- 9:15-10:00 am **INDUSTRY ISSUES SESSION: *Unwinding the Tariff Tangle*** Grand Ballroom East/Central
Furniture Today Editor in Chief Bill McLoughlin will sit down with CV International's **Sam McClure** to gain insights into the rapidly shifting tariff picture. The discussion will pinpoint the most immediate and critical issues confronting retailers and manufacturers in the wake of the existing 10% tariffs and look ahead to the ramifications of the proposed 25% tariffs slated for January 1.
- 10:00-10:15 am **Networking Break - Sponsored by Progressive Leasing** Grand Ballroom West & Foyer
- 10:15-11:00 am **LEADERSHIP SESSION: *A New Generation Sets Its Course*** Grand Ballroom East/Central
We will wrap up the event with our "Future of the Industry" panel—enabling the audience to meet and hear from the next generation of retail and manufacturer leaders.
- **Mark Mueller, Mueller Furniture**
- **Andy Shefsky, Nebraska Furniture Mart**
- **Travis Wagner, Ashley Furniture Industries**
- 11:00 am **Wrap Up & Adjourn - Bill McLoughlin, Furniture Today** Grand Ballroom East/Central

*Please note earlier start time